My Monthly Sales Goal Tracking Sheet

“Give yourself something to work toward. Constantly. A good goal is like a strenuous exercise - it makes you stretch.” - Mary Kay Ash

Name: ____________________________  Month: ____________

I’m Saving For:

I Need To Profit: 

The Retail Amount I Need to Sell:

\[
\text{Total Cumulative Wholesale This Month: } \\
\text{50% of your sales: } \\
\text{An average of $600/month = STAR CONSULTANT!!}
\]

\[
\text{50% Wholesale: }\text{_______} \\
\text{5% Section 2/ Supplies: }\text{_______} \\
\text{5% MK Events/PCP: }\text{_______} \\
\text{40% Profit: }\text{__________}
\]

\[
\text{Projected Breakdown: } \\
(\text{Include the tax in your profit total})
\]

\[
\begin{align*}
\text{1/4 of my Goal!} & \hspace{1cm} \text{I CAN DO IT!} \\
\text{Halfway There!} & \hspace{1cm} \text{I CAN DO IT!} \\
\text{3/4 of my Goal!} & \hspace{1cm} \text{I CAN DO IT!}
\end{align*}
\]

Break your goal into bite size chunks!

Ready. Set. GOAL!

$\text{__________}

Picture of Your Goal!

Idea: Share this with your director and your sister consultants by the 5th!

Track Your Wholesale!