

GET CUTE FOR A CAUSE MAKEOVER MARATHON

Hi _____ this is _____ with Mary Kay. Do you have a minute? Great!

As you probably know, October is "Breast Cancer Awareness Month" and I am conducting a **Get Cute for a Cause Makeover Marathon** and have set a goal of helping 100 FACES to be MORE beautiful by the end of October. So _____, when you partner with me, I will donate 10% of profits** to the Mary Kay Foundation, a foundation that sponsors research for cancers that affect women. And _____ it's important to know that **98% of all** donations will go directly to the cause! AND even better, YOU receive FREE products for partnering with me! (Share your hostess plan)

Tell me _____, can I count on your support to Get Cute for a Cause? ** Great!

Is the beginning of the week or end of the week better for you? I have _____ or _____ available, which is better?

** if she says she doesn't want a party you could tell her you will donate \$5 for each individual makeover and book her for a makeover (you could invite her to a meeting or host a party at your house for all single facials)