It takes an average of 30 minutes to 1 hour to complete a bubble sheet!
1 sheet per week = 56 contacts (30 min to 1 hour of calls)
2 sheets per week = 112 contacts (1 to 2 hours of calls)
3 sheets per week = 168 contacts (2 to 3 hours of calls)

Instructions:

- As you get booking prospects, fill out their info under each circle:
  - N = Name
  - # = phone number
  - R/M = Who referred them to you or where you met them (warm chatter)
- Make a slash (/) for an attempt to reach someone
- If they answer NO, make an (X) and move on!
- When they book ... fill in the circle.
- Count all face to face connections including Warm Chatter.
- Texting a booking invitation counts as long as it goes to an individual (no mass texting).
- Facebook bookings count only if it was a personal private message.

NSD Tammy Crayk Projections:

Sales Potential:
Each sheet will produce:
- 10 bookings
- $1,000 in sales

Doing one sheet per week for 6 months will produce:
- 240 bookings (1/2 will hold)
- 120 faces
- $6,000 in sales (avg $50 per face)
- $2400 profit! (60/40 split)

$2,880 total profit for doing just 1 bubble sheet a week! Sapphire Star both quarters!

Team Building Potential:
- 12 new team members (working full circle)
- 2/3 will place an order and get going!
- 9 solid recruits = Future Director!
- $480 in commissions at 4%

Profit $3,000 to $10,000 in the next 6 months and build your team!