

Bubble Book Tracking Sheet

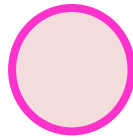
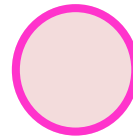
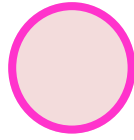
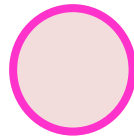


Name

Left message = slash

NO = X

Booked appointment = fill in



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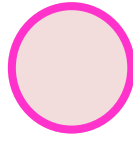
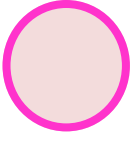
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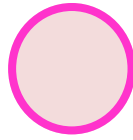
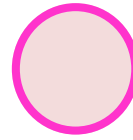
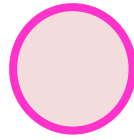
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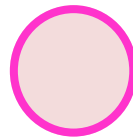
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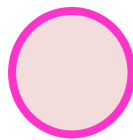
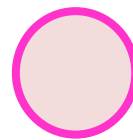
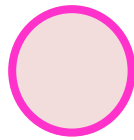
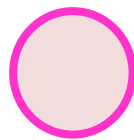
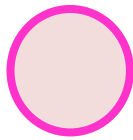
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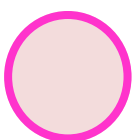
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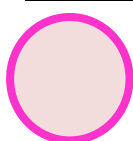
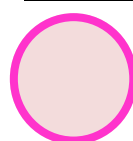
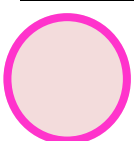
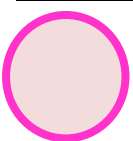
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BUBBLE BOOKING TRACKING SHEET

Every time you write
in your date book
you write in your
checkbook!



Profit \$3,000 to \$10,000
in the next 6 months
and build your team!

It takes an average of 30 minutes to 1 hour to complete a bubble sheet!

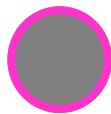
1 sheet per week = 56 contacts (30 min to 1 hour of calls)

2 sheets per week = 112 contacts (1 to 2 hours of calls)

3 sheets per week = 168 contacts (2 to 3 hours of calls)

Instructions:

- As you get booking prospects, fill out their info under each circle:
 - N = Name
 - # = phone number
 - R/M = Who referred them to you or where you met them (warm chatter)
- Make a slash (/) for an attempt to reach someone
- If they answer NO, make an (X) and move on!
- When they book ... fill in the circle.
- Count all face to face connections including Warm Chatter.
- Texting a booking invitation counts as long as it goes to an individual (no mass texting).
- Facebook bookings count only if it was a personal private message.



NSD Tammy Crayk Projections:

Sales Potential:

Each sheet will produce:

- 10 bookings
- \$1,000 in sales

Doing one sheet per week for 6 months will produce:

- 240 bookings (1/2 will hold)
- 120 faces
- \$6,000 in sales (avg \$50 per face)
- \$2400 profit! (60/40 split)

Team Building Potential:

- 12 new team members (working full circle)
- 2/3 will place an order and get going!
- 9 solid recruits = Future Director!
- \$480 in commissions at 4%

\$2,880 total profit for doing just 1 bubble sheet a week! Sapphire Star both quarters!