

**Could you get excited about your business
and make some changes if you knew you couldn't fail?**

5 Mandatory Things to be a DIQ, Director, Cadillac Director & NSD!

1. Hand out 5 business cards a day using the following dialogue: *"My director requires that I hand out 5 cards a day!! Would you like one with or without a sample? I also have some with a \$5 (\$10) coupon. . . but we need to book a time to get together now!"*
2. Book 2 every day! Skin Care Classes, or any other class!
3. Share the MK Opportunity 3 people every week!
4. Have \$600 in weekly sales, backed up with a \$1200 wholesale monthly.
5. Email or bring your Weekly Accomplishment Sheet each week!! Attend your meetings!!

FACTS TO PONDER AND DIGEST

Complete 5 cards a day, 6 days a week = 1,560 leads a year.
Results - Only book 1 out of 4 - 390 bookings
Sell 1 out of 10 = 156 new customers!

Booking 2 Every Day:

Book 2 a day, 6 days a week = 624 bookings a year
(1 in 4 will hold, that's 156 appointments)
156 x 5 people = 780 new customers
Each new customer buys 1 TimeWise Basic only (\$54) = \$42,120
Each new customer buys 1 Miracle Set (\$104) = \$81,120

Share the MK Opportunity with 3 people per week:

156 Interviews - 1 out of 4 recruit = 39 New Team Members

Have \$600 in weekly sales each week - Pocket \$1200 cash every month, be in National Court of Sales and earn beautiful new jewelry!!

****If you are really part-time.... make these changes to the above**

Hand out 1 card a day, book 3 to hold 1 a week, share the MK Opportunity with 1 persona a week, have \$200 in weekly sales a week and hand in your Weekly Accomplishment Sheets! Everyone can be successful no matter how much time you have!***